
RESEARCH HOW TO BUY A CAR PUBLAB

FINANCE

TEST YOUR KNOWLEDGE

Complete the following:

1. How can you make buying a car less daunting?
2. What makes it easier to research, locate, purchase and take delivery on a car?
3. What can you use to see auto photos, features, and options?
4. What can help you select the right car or SUV?
5. What is the value of a preapproved auto loan?
6. How long should be the term of a loan?
7. What should be the amount of your down-payment?
8. How should you begin your loan approval process?
9. What should you plan to do with your old car?
10. How can you get an appraisal of your trade-in?
11. What is the trade-in value and how does it compare to a private party sale?
12. What is the next step after you have settled on a few car candidates?

13. Who will schedule your test-drive?
14. How will you know if the car is a good fit for you and your family?
15. Should you buy the car the same day as your test drive?
16. Once you have a target car, then what?
17. How should you compare your selling price?
18. How can you avoid paying dealer and additional costs?
19. What are some common additional costs?
20. From who should you get information about an interest rate?
21. What will the dealership do to get your credit information?
22. What should you do to assure the contact numbers are correct?
23. Where is the usual place of car delivery?
24. What is the final thing you should do before signing the contract?
25. When is the car yours?